Dhir & Dhir Associates is a full service law firm. It was established in 1993, with offices in New Delhi, Mumbai and a representative office in Japan. Alliances with associate lawyers in more than 15 States. This network of alliances gives the benefit to the clients of a single window service provider, to deal with all kind of matters across the country under one umbrella.


Some of the sectors we assist in are Aerospace & Defence, Banking & Finance, Healthcare, Food & Drug, Infrastructure & Energy, IT, Outsourcing, Media & Broadcasting, Real Estate, Telecommunication.

The firm represents a large number of business houses across the country as also a couple of transnational entities, multinational corporations, banking & financial institutions, public sector undertakings, various ministries and state and central government authorities, NGOs as well as individuals.

The firm’s expertise coupled with effective, timely and practical solutions are the factors which are predominant in choosing the firm by the clients

**APPROACH**

The firm’s vision is to provide continued excellent and practical timely solutions to the clients and with its efforts to be universally recognised as a full service law firm.

The firm has a team consisting of 65 professionals including lawyers, Chartered Accountants, Company Secretaries and Management Consultants who are result driven.

The firm believes in the importance of partners’ involvement and accessibility to its clients. It also ensures that the clients are kept well informed of industry developments on a regular basis.
AREAS OF PRACTICE AND SECTORS

The aim of the firm is to provide clear, concise and practical advice with time bound deliverables to support its clients' business objectives. Its innovative and pragmatic solutions extend beyond practices and borders to suit clients' business needs. The firm's global perspective is based on its knowledge of the sector/industry, local laws and customs.

The team of professionals understand issues across a broad spectrum of business and legal practices. This fluency allows the firm to bring the right talent and knowledge to deliver commercially pragmatic advice.

**Practice Area**

- Anti-dumping, International Trade & WTO
- Anti-trust & Competition
- Capital Markets & Securities Law
- Corporate & Commercial/ FDI
- Corporate Restructuring & Insolvency
- Dispute Resolution & Arbitration
- Employment
- Environment
- Intellectual Property Rights
- Joint Ventures, M&A / Private Equity

**Sectors**

- Aerospace & Defence
- Banking & Finance
- Entertainment, Media & Broadcasting
- Pharmaceuticals, Food & Drug
- Infrastructure & Energy
- Information Technology, E-Commerce, Outsourcing
- Real Estate
- Telecommunication
ANTI-DUMPING, INTERNATIONAL TRADE AND WTO

The team has rich and unique experience in the sphere of international trade laws relating to trade remedial measures like anti-dumping, anti-subsidy and safeguard measures. The team has been engaged by the exporters and importers in some contentious trade remedy cases in India across all sectors including telecommunications, technology, chemicals (including pharmaceuticals) etc.

The team represents legitimate commercial interests of foreign exporters, importers (within the Indian industry) as well as the consumers at large from the stage of initiation of investigation to the finalization of the proceedings before the administrative and quasi-judicial bodies, appellate authorities, high courts of various states of India and the Supreme Court of India. The team has represented / is representing companies from Israel, China and U.S.A. The team also has the requisite experience to advise and defend the interests of Indian industries before similar investigating authorities around the world.

The team provides research support, consultancy services apart from rendering practicable advise to foreign exporters, Indian importers and consumer groups on the following:

- Commercial transactions including negotiations and documentation on International Trade, anti-dumping law, counter-veiling duties, safeguards, etc,
- Filling and responding to anti-dumping petitions, responding to questionnaires, working out the pricing, price undertaking; representation before designated authority
- Commenting on preliminary or final results applicability of provisional duty and appeals; through the submission of briefs, and participation in hearing and in annual reviews
- Legal analysis, preparation of complaints, consultations, settlement negotiations, preparation of legal and factual submission, making oral submissions, adjudication and implementation of dispute settlement reports. We keep close watch on initiation of antidumping, counter-veiling, safeguard cases in India and study the impact of the same on industry in question
- Keeping track of preliminary and final findings on most of the antidumping, counter-veiling, safeguard cases initiated in India
- Bilateral agreements, free trade agreements (FTAs), market access initiatives, foreign trade policy etc.
- Trade reports on various sectors
The team has handled some of the most high profile matters (including cement cartel matter) in competition law space in India and has represented clients (informants and defendants) before competition authorities (Competition Commission of India and Competition Appellate Tribunal) in India.

The team has in-depth understanding of European Union’s Competition laws especially Article 101 and 102 apart from legal developments in some of the prominent jurisdictions including United States of America. The team members have often rendered opinions and advice on compliances under the competition laws and regulations to various companies. The team has extensive experience in specialised sectors such as technology, telecommunications, media and broadcasting, transport, chemicals, energy, financial services, retail, consumer goods and life sciences. This enables them to understand the nuances of each sector; to effectively defend clients’ unique interests.

The team advises on whole range of competition and anti-trust issues including:

- Cartels and anti-trust investigations
- Abuse of dominant position
- Merger control regulations
- Bidding and public procurement
- Commercial agreements (such as distributor/ agency agreements, joint venture agreements, cooperation agreements, licensing agreements etc.)
- Competition law compliance strategies, programs and audits
- Competition litigation and trade disputes
CAPITAL MARKETS AND SECURITIES LAW

The Firm provides assistance in raising of capital in private and public companies, takeovers, public issues/offerings, private placements, buy-back, renounceable and non-renounceable rights issues and other Securities and Exchange Board of India (SEBI) related issues. The team members handhold clients from the preparatory restructuring and due diligence to post listing corporate governance.

The Firm has immense experience in dealing with SEBI on compliance related issues such as continuous disclosure, listing criteria and regulatory filings and is regularly assisting its clients on this front.

Mrs. Maneesha Dhir, the Managing Partner of the Firm was appointed as a member of the Achutan Committee which was formed to advice on the revamping of Takeover Code provisions of SEBI.

The services include the entire spectrum of Capital Market activities such as:

- Initial Public offering
- Qualified Institutional Placement
- Foreign Currency Convertible Bonds
- Takeovers
- Rights and Preferential Issues
- Public issue of bond and debenture
- Buyback of securities
- Due Diligence
- Assisting in preparation of Red Herring Prospectus and Offer documents
- Advisory services to listed companies & market intermediaries in the areas of statutory & regulatory compliances, including signing off on day-to-day compliance obligations with Stock Exchanges and SEBI
CORPORATE & COMMERCIAL/ FOREIGN DIRECT INVESTMENT (FDI)

FDI

The team provides advice to foreign companies on investment regulations, sectoral caps and regulatory issues relating to various sectors in India. The team actively advises and opines on barriers to entry, which include foreign investment regulations, policies, specific commitments under various trade agreements, customs duty etc.

The team actively takes part in consultation processes with Government of India and related ministries on policy related issues and submits proposal, papers on required changes in the extant policy.

The team advises clients on entry strategy, business and legal options of doing business in India, setting up a company and related labor law/ employment laws. The firm also advises clients on issues relating to employment and long term visas for their expatriates (employees).

The firm assists and represents foreign companies before the regulatory authorities including Foreign Investment Promotion Board, Ministry of Commerce and Industry, Government of India and helps companies in getting necessary approvals/ clarifications/ registrations/ licenses.

The team has advised clients from almost all sectors including telecommunications, technology and e-commerce, entertainment, media & broadcasting, education, pharmaceutical, defence, trading (retail and wholesale), real estate and construction among others.

We have significant experience in dealing with mergers & acquisitions, private equity, joint venture agreements, international securities, foreign exchange regulations and capital markets transactions. The lawyers of the firm can assist in understanding the types of barriers faced by the foreign investors and the recourse to be taken.

The firm actively advises clients on trade related issues which directly impact foreign investments in India. Such issues may include preferential market access to Indian companies, localization of technology, compulsory transfer of technology etc.
CORPORATE RESTRUCTURING & INSOLVENCY

The firm is undisputedly the market leader in Corporate Restructuring and Insolvency space and has consistently maintained its reputation and number one position. The firm offers comprehensive service in corporate restructuring led by commercial insolvency, insolvency related litigation, corporate debt restructuring, negotiated settlements, enforcement of security interest, securitization process and refinancing. The Firm through its critical advice has been able to put hundreds of companies on revival path.

The team represents many clients including financial institutions, public and private companies.

The team has been rendering unparalleled advice on matters including:

- Financial Due Diligence
- Techno-Economic Feasibility Studies
- Corporate and financial restructuring by using various instruments which include, inter-alia, merger, de-merger, debt-recast etc.
- Negotiations with creditors for settlements
- Identifying strategic investors
- Rehabilitation through court process
- Acquisition / Sale of distressed assets
- Restructuring including arrangement with creditors and members
- Portfolio Reviews
- Securitization
- Corporate Debt Restructuring / Bi-lateral Debt Restructuring
- Liquidations
- Enforcement of Security Interest
- Facility, Security and Credit Support Reviews for Lenders and Borrower Groups
- Debt recovery tribunal including those under the Securitization and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002
DISPUTE RESOLUTION & ARBITRATION

The firm has a strong Commercial Litigation team with knowledge base in all forms of dispute resolution which works toward making the process hassle free for the clients and ensures that disputes are resolved efficiently and cost effectively. The team advises across a diverse range of industries engaged in manufacturing activities, telecom, energy, print media, hospitality, natural resources, financial services, insurance, health, entertainment, information technology, intellectual property, workplace relations, retail and trade, property and construction activity.

Drawing on past successful cases, the firm is well equipped to handle litigations of complex nature in the country. The Firm can boast of several landmark decisions which have been pronounced in the litigations handled by the Firm.

The firm is also skilled in Arbitration, an alternate dispute resolution, which is a valuable alternative to litigation.

The services include:
- Corporate Insolvency disputes
- Cross Border Litigation and Investigations
- Domestic and international arbitrations
- Enforcement of awards
- Economic Offences
- Energy and Projects Disputes
- Environment related matters
- Finance and Securities Litigation
- Insurance Disputes
- Labour litigation
- Litigation in administrative courts where govt. is involved
- Oppression and mismanagement
- Print Media
- Real Estate Litigation
- Recovery Issues
- Taxation related litigation
- Telecommunication

Courts / Tribunals:
- Supreme Court
- High Courts
- Appellate Authority for Industrial and Financial Reconstruction (AAIFR)
- Board for Industrial and Financial Reconstruction (BIFR)
- Debt Recovery Tribunal / Debt Recovery Appellate Tribunal
- Company Law Board
- District Courts
- Appellate Tribunal for Electricity
- Central Administrative Tribunal
- Income Tax Appellate Tribunal
- National Green Tribunal (NGT)
- National Industrial Tribunal

Sectors
- Aerospace & Defence
- Banking & Finance
- Entertainment, Media & Broadcasting
- Healthcare, Food & Drug
- Infrastructure & Energy
- Information Technology, E-Commerce, Outsourcing
- Real Estate
- Telecommunication
EMPLOYMENT

The firm advises both domestic and international clients on the complex regulatory and legal aspects of employment and labour law in order to enable full compliance with all the applicable laws and provisions. The firm is actively involved in drafting and reviewing of employment documentation and advising on a wide range of labour law related queries, including structuring of ESOPs, transfer of employees, termination, non-compete issues and the like. The group predominantly represents companies and their management on employment related projects and litigation.

The firm advises on the following areas:

- Employment Strategy and Documentation
- Employee Benefits & Compensation Structuring
- Employee Stock Options & Share Plans
- Company Policies
- Labour Law Advisory
- Employment Termination
- HR Legal Audit
- Employment Litigation
- Transfer of Employment
- Non-Disclosure Agreements
- Confidentiality Agreements
- Employment Claims
- Employment Contracts
- Downsizing
ENVIRONMENT

The team offers guidance to domestic and international clients on India’s comprehensive environmental laws pertaining to recycling, hazardous waste management (by hospitals, clinics, manufacturing industries etc.), water and air pollution, forest and timber regulations, handling of chemicals and EIA.

The team assists a variety of clients with regulatory compliance, enforcement actions, and civil litigation in all aspects of environmental and natural resources law. We represent businesses of all sizes, from Fortune 500 companies to sole proprietorships, nonprofit organizations, trusts and estates, governmental entities, individuals and trade associations in litigation, regulatory and transactional matters. We also routinely associate with other attorneys and international firms, forming a team to further the interest of clients with environmental legal issues nationwide.

In non-contentious areas, our environment team can assist clients in undertaking environmental due diligence audit to assess material environmental risks related to acquisition of operated and non-operated production/manufacturing sites as well as acquisition of pre-development assets in India.

Besides the above, (in non-contentious areas), our environment team can assist clients in advise on risk assessment and apportionment in corporate, property and financing transactions and can work closely with our team in the areas of planning, infrastructure and energy laws.

Our team has advised clients including foreign investors in India, utility operators, property and development companies, hospitals and clinics, landfill operators, professional bodies/associations of manufacturing companies, and companies from other sectors, including manufacturing, waste, chemicals, construction, house building, rail, mining, quarrying, oil and energy.
INTELLECTUAL PROPERTY

The team understands how intellectual property (“IP”) assets can best be created; value thereto determined rights therein protected; and used/ acquired/ supplemented to produce a competitive advantage. The team provides advice and assistance to its clients with respect to due diligence (routinely uncovering issues in chain of title, encumbrances/obligations, or enforcement/prosecution/ deficiencies often left undetected) IP valuation, acquisition of IP and related agreements and partnerships/ joint ventures with an aim to transfer/ share/ development of IP.

The team has rendered services to several multinational and Indian companies across a broad range of sectors and industries including large technology companies, technology start-ups electrical and household, telecommunications, consumer goods, defence, education, publishing and media houses etc. on issues pertaining to registered and unregistered IP rights including trade mark, copyright, designs, domain name registration, patent, licensing, and technology transfer matters, apart from management of IP portfolios.

The team advises and assists clients on:

- Protection and prosecution of IP rights (including patents, trademarks, design rights, copyrights, geographical indications, domain names, proprietary know-how and business processes)
- IP due-diligence and audits
- IP valuation
- IP acquisition and transfer and related agreements
- Drafting and negotiating license agreements, assignment deeds, IP development agreements, etc.
- Representing before various authorities, courts and forums on issues relating to registration and protection of IP rights
JOINT VENTURE, M&A/PRIVATE EQUITY

The team provides legal advisory services in M&A / PE across a diverse range of industries. The clients include major domestic and international corporations, public listed companies, commercial institutions, business houses etc. The team is recognized for delivering excellent legal strategies and commercially viable advice within prescribed timelines.

Cross-border work is where the team specializes and majority of the transactions have a multi-jurisdictional focus. Strong teamwork and efficient working practices and uniform approach enable the Firm to manage cross-border deals effectively and seamlessly. The team specializes in merger and acquisitions, joint ventures, amalgamations, de-mergers, financing.

The services include:

- Negotiation assistance from term sheet stage till closing of transaction
- Due Diligence
- Structuring of Transactions
- Shareholders Agreement
- Shares Purchase Agreement
- Regulatory Affairs and Compliance
- Entity Formation
- Post Acquisition Advisory
AEROSPACE & DEFENCE

The Aerospace and Defence team at our firm have worked extensively in the defence sector and have had the opportunity to work very closely with large Indian as well as global defence companies of the world.

Our expertise and understanding of the business is the foundation for providing our clients in the defence sector a full range of legal services including:

- Foreign Investments,
- Regulatory
- Structuring
- Joint Ventures
- Contracts
- Teaming Agreements
- Sourcing /Supply Agreements
- Manufacturing License Agreements
- Import and Export Control Laws
- Offset Policy
- Review/Appeal of Administrative Decisions
- Arbitration & Litigation
- Bid Management

We understand that PPPs are destined to play an important role in the defence sector and we consider that our expertise in this area adds significant value to the transactions on which we advise.
BANKING & FINANCE

The banking & finance team offers comprehensive service to lenders, borrowers, advisers and other intermediaries. The clients include leading banks, financial institutions, NBFCs and business houses.

Deal management and the ability to handle challenging structuring issues and complex negotiations are the main strengths of the firm. The scope of work covers the entire spectrum including structuring transactions, drafting term sheets and transactional documents, negotiations, advising on the regulatory framework and related issues.

The team and its members have been recognised and recommended by many international chambers including Legal 500, Chambers & Partners, IFLR etc. The Firm also represents its clients in disputes relating to recovery issues before various tribunals and courts.

The services include:

- Project Finance (PPP across Infrastructure, Power and Energy)
- Securitization
- External Commercial Borrowing
- Debt Restructuring and re-financing
- Regulatory and Compliance
- Corporate Debt, including Syndicated Loans and Structured Financing
- Acquisition and Leveraged Finance
- Mezzanine and Subordinated Debt
- Plain vanilla bilateral lending deals including mortgage and asset-based lending, equipment leasing
- Real Estate Financing
- Debt Capital Markets encompassing issues of rupee denominated bonds and debentures
- Carbon Credit Financing

Our experience and industry knowledge, combined with the diverse skills of our lawyers allows us to represent our clients before regulatory bodies and in formal legal proceedings.

The banking & Finance practice of the firm is rated as one of the best in the country.
ENTERTAINMENT, MEDIA & BROADCASTING

The team has experience in advising companies operating in entertainment, print and digital media and broadcasting sectors.

The team offers guidance to domestic and international clients on India’s comprehensive entertainment, media and advertising laws for advice on the creation, production and dissemination of advertising across all media, particularly interactive technology and consumer-generated content. The team focuses on transactions, counselling as well as contentious work pertaining to false advertising cases, internet advertising and pre-sale promotional trademark use.

The team advises on all aspects of advertising from agency formation and M&A to new media and technologies.

The team working on its vast experience operates at the intersection of technology, telecommunication and broadcast, applying new media, data privacy and security expertise to the media and broadcast sector.

The team offers skills to represent studios, sports associations, television and film production houses, independents, new media companies, music companies and television networks in all aspects of the film and broadcasting industry (including entering into complex distribution and licensing agreements). At the practice's core is the representation of clients in transactions involving issues pertaining to the production and distribution of motion pictures and television programming.

The team’s extensive experience with businesses in the new media, telecommunications and convergence sectors combined with our long-standing relationships and know-how in the entertainment (also gaming), electronics, and financial services industries, is capable of providing a critical link for companies that may have developed valuable content and applications; but are keen on expanding their markets by infusion of fresh capital.

The team advises on whole range of legal and regulatory issues including:

- Advertising, Media & Broadcasting laws, guidelines, rules and regulations
- Registrations, licenses and compliances under the relevant regulations
- Public policy issues and initiatives
- Distribution, broadcast, syndication rights and deals
- Television format rights and script options and purchases
- Talent, performers and key-creatives’ rights, agreements and releases
- Multi-media, digital and new technology services
- User generated content and Website and service terms and conditions
• Agreements including Distribution & Licensing, Master Services, Commissioning, Merchandising and Sponsorship, Music Composer etc.
• Intellectual Property issues including acquisition and management, digital rights management, copyright and designs law, moral rights, passing off.
• Information Technology related issues such as cyber-squatting, spamming
• Privacy and data protection
• Defamation pre-publication and post-publication
• Obscenity, sedition, censorship and content regulation
• Advisory and assistance in corporate commercial issues including company incorporation etc.
• Strategic alliances and partnerships, acquisitions and related agreements
• Anti-trust and competition law related issues
• Legal audit
• Advisory and assistance on tax related issues.
• Dispute resolution, Arbitration and Litigation
PHARMACEUTICALS, FOOD AND DRUG

The team has advised several multinational companies and Indian businesses in the area of Healthcare, Food and Pharmaceutical/Drug. The team has acquired experience, in-depth knowledge and understanding of the legal and regulatory framework relating to legislations dealing with healthcare, food and pharmaceutical industry including prevention of food adulteration legislation.

The team members have offered comprehensive service and advice to clients on introduction, import and marketing of Generic and New Drugs including bulk drugs in the Indian market. Further, the team members have advised several companies on legal and regulatory issues relating to clinical trials (phases 1, 2 and 3), post marketing survey and various issues relating to indemnity and insurance of subjects/patients. We have capabilities to advise and opine on various issues arising out of international treaties such as Declaration of Helsinki, Good Clinical Practice guidelines and the Agreement on Trade Related Aspects of Intellectual Property Rights especially Article 39.3 concerning interpretation of data exclusivity/protection.

The team members have extensive experience in advising and providing legal assistance on the following matters:

- Agreements relating to manufacturing, marketing, import, sponsorship of drugs (generic and non-generic drugs including ayurvedic and unani medicines) in India, etc.
- Regulatory approvals from relevant statutory authorities including the Drug Controller General (India)
- Approvals and compliances in relation to Clinical Trials
- Intellectual Property protection and registration such as Patents, Trademarks etc. and agreements relating to licensing of know-how etc.
- Labeling and packaging guidelines
- Issues relating to Food Adulteration
- Advisory to Hospitals and World Class Health Institutions in structuring their businesses in Cross Border Jurisdictions
- Advisory and assistance in corporate commercial issues including company incorporation, joint venture partnerships, acquisitions etc, and
- Advisory and assistance on tax related issues
- Structuring of Foreign Investment and related regulatory approvals
INFRASTRUCTURE & ENERGY

The Firm has been advising Project developers, Investors and Suppliers & Contractors on diverse commercial / transactional issues. The Firm possesses vast and in-depth experience of providing legal and advisory services for the development of infrastructure projects in the following sectors:

- Aviation.
- Mining
- Oil & Gas
- Power
- Ports
- Railways / Rapid Transit Systems
- Roads, Highways & Bridges
- Urban Infrastructure – Water & Solid Waste Management

The team has advised in some of the most prestigious and pioneering deals in the infrastructure space, has assisted government authorities and regulatory bodies, multinational corporations and multilateral institutions in projects in a wide range of matters, from conceptualization to documentation, bid process management, awarding of contracts and assistance in project management.

The services include:

- Conceptualization
- Drafting and vetting of Bid Documents – BOT, BOOT, BOOM, DBFOT etc.
- Bid Process Management (for the Regulators)
- Assisting Contractors in the Bidding Process
- Conducting Due Diligence and negotiations on various stages of documentation
- Drafting, vetting and advising on Concession Agreements, Off-take Agreements, Pipeline Agreements, Terminal Facility Agreements, Joint Development Agreements, Power Purchase Agreement, EPC Contracts, State Support Agreements, Fuel Supply Agreements, Production Sharing Contracts, Regasification Agreements, Gas Sale and Purchase Agreements, etc.
- Legal assistance in setting up of Joint Ventures and infusion of funds in the Infrastructure sector in India
- Advising on diverse laws governing infrastructure facilities in India including issues related to land acquisition and FDI Policy
- Assistance in obtaining various licenses, approvals and permits required for implementation of infrastructure projects in India from governmental authorities
- Advising on regulatory and legal framework on unbundling and restructuring issues of State Electricity Boards
- Advising on Exploration Blocks in India in CBM and Oil blocks under NELP
- M&A and Private Equity.
- Due Diligence
- Entity Formation
The team has considerable experience in advising companies in information technology and outsourcing sectors and on various legal issues involving privacy, protection of data and online gaming/gambling.

The team members have advised and assisted companies in matters relating to data theft, hacking, phishing, pharming, spamming, pornography, liability of service provider obligations on intermediaries and network service providers, data centres etc. The team advises clients on various provisions of the Information Technology Act and rules including offences/ violations committed there under. The team has advised and assisted several companies in structuring, commencement of business operations in online gaming/gambling sector and has assisted them in drafting, negotiating and finalizing related commercial and licensing contracts.

The team members have advised clients on issues relating to e-commerce transactions, e-contracts and website development (associated contracts) apart from assisting them in negotiating and finalizing contracts pertaining to software licensing, software development, and master services agreements, service level agreements etc.

The team members also advise clients on issues relating to protection, transfer and storage of data (considering European Union’s Data Protection Directive) including drafting of privacy policies and providing advice on data protection compliance.

Our services in the technology and outsourcing sector include:

- Online gaming and gambling including issues relating to virtual world/social networks
- Internet and e-commerce issues including advice on B2B/B2C trading and associated contracts (such as software development and license agreements)
- Structuring of investment and commercial agreements for joint ventures, business transfer, mergers and acquisitions etc.
- Data Protection and privacy including confidentiality agreements
- Equipment procurement, outsourcing and facility management agreements
- Service provider and re-seller arrangements
- IT Outsourcing and Call Centre Operations
- Issues arising out of Information Technology Act and rules framed thereunder;
- Representing clients before statutory authorities and courts in matters relating to violation of provisions under the Information Technology Act and rules framed thereunder
- Advisory and assistance in corporate commercial issues including company incorporation etc.
- Advisory and assistance on tax related issues
REAL ESTATE

The team has expertise in handling large scale real estate transactions including those involving FDI in the real estate sector and has in the past provided advisory with respect to township, SEZ and other residential and commercial real estate projects in India. The firm has advised on complicated joint development arrangements involving issues relating to sharing of FSI, sharing of revenue etc.

The services include advising:

- Real Estate Projects like townships, SEZ, Technology Parks, Hotels & Tourism Projects
- Regulatory laws including those relating to licenses and approvals
- Structuring of transaction
- Stamp Duty
- Change of land use
- Regulations governing acquisitions and sale of property
- Property tax and other taxes on real estate
- Construction Contracts, Joint Development Agreements, Project Management Consultancy Agreement, etc.
- Grant/ Assignment of leasing / licensing of commercial and residential properties
- Due diligence and preparation of Title Search Reports
- Representation before various courts including arbitrations regarding real estate disputes
TELECOMMUNICATIONS

The firm has a robust telecommunication practice both in the regulatory sphere and litigation. It has a vast experience in handling telecommunications issues involving in-depth understanding of technical know-how, telecommunications laws and regulatory regimes/rules.

The firm has extensive experience in advising and assisting the Government of India, Department of Telecommunications (licensor) and companies (licensees) operating in communications sector including international carriers, mobile and landline telecom operators, internet service providers, submarine cable operators/ owners, cable landing station operators etc. on complex legal and regulatory issues.

The team advises foreign companies on entry strategy, business options and regulatory structure apart from assisting them in negotiating joint ventures and finalizing related agreements; obtaining foreign investment approvals and relevant telecom licenses from the licensor.

The team advises clients on issues inter-alia relating to routing of calls in and outside India, installation of servers/ nodes, lawful intercept and monitoring requirements, reselling of bandwidth and telecom resources, tariff, license fee/ adjusted gross revenue etc. The team also advises clients on issues pertaining to use and import of telecommunication equipment.

The team has advised submarine cable operators/ owners/ consortium members on legal and regulatory issues connected with submarine cable activities, including but not limited to:

a) Indefeasible right to use agreements
b) Construction and maintenance agreements
c) Cable landing station arrangements and agreements
d) Leases and other capacity purchase agreements
e) Backhaul contracts, crossing and cable ship agreements.

The team advises clients on the following:

- Telecom licenses such as international and national long distance licenses, internet service provider licenses, approvals for cable landing station, unified access service licenses etc.
- Telecom tower site acquisition and sharing agreements including sale and lease back agreements;
- Submarine Cable systems and related agreements
- Value Added Services and related agreements
• Agreements relating to procurement of telecom equipment and lease of satellite transponders
• Assistance and agreements for joint ventures, business transfer, mergers and acquisitions etc.
• Interconnection and inter-operator agreements
• Payment of license fee and reselling of telecom resources
• Telecom regulatory issues and representation before the licensor and regulator

**Telecommunication Litigation**

The firm has a specialized and dedicated team for telecommunications, broadcasting and media litigation practice dealing with matters before the Telecom Dispute and Settlement Appellate Tribunal, High Courts and Supreme Court of India. The team handles, advises and appears for and on behalf of the Government of India, Ministry of Communications and Information Technology, Department of Telecommunications, Department of Information Technology; Ministry of Information and Broadcasting; various Public Sector Undertakings and other Telecom companies on matters pertaining to:

• Telecom licenses such as international and national long distance licenses; internet service provider licenses; unified access service licenses etc.
• Inter-connect Usage Charges, Access Deficit Charges, Port charges, Customer Verification Forms
• Spectrum auction and allocation to telecom licensees
• TRAI Regulations on telecommunications, broadcasting and media services
• Telecom services, infrastructure and towers installations provided by the telecom infrastructure companies;
• Regulation of social networking sites on publishing objectionable materials etc.
• Implementation of Control Access System and other cable matters.